



Graham Cox QCVS

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Graham is the Director of Learning & Development at Boundaries Edge Ltd. He is an international speaker who delivers talks on the topics of Business Negotiations, Persuasion and Influence. To date this has included 21 countries across the Middle East, North America, Africa and Europe. In addition to public speaking, his role is to draw together experience from staff with backgrounds in the British Intelligence Services, UK Special Forces, business psychology and Fortune 500 companies.

After attaining a First Class Senior Joint Honours in Geology & Chemistry, Graham initially pursued a corporate career in International Sales & Marketing within Exxon and PepsiCo. This all changed when he was selected as a Crown Servant on behalf of Her Majesty's Services. Following multiple overseas operations, where he was decorated for services to Her Majesty's Government, he went on to hold various senior roles in operational and strategic intelligence. As one of the youngest senior leaders in his field he quickly had to adapt to extreme situations where effective persuasion and influence was literally a matter of life or death.



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